



The Project Management Institute

Washington DC Chapter

Career Day

October 16, 2009



Agenda



- PMIWDC
 - Chapter Overview
 - PDU/Networking Opportunities
 - PMIWDC Scholarships
 - Job Opportunities
- Leadership
 - Recommended Reading
 - Three Keys to Success – My Perspective



PMIWDC Overview



- Charter date: 1978
- Coverage - Metropolitan D.C. and Northern Virginia
- Number of members: over 8,500
- Percentage PMPs: over 70%
- Annual Dues: \$35
- Web site: www.pmiwdc.org



Chapter Vision

To promote exceptional project management.



Chapter Mission

To promote the profession of project and program management among our members and within our communities; offer opportunities to educate, connect, and develop leaders of today and tomorrow.



Chapter Values

- We enable our stakeholders by providing high-quality education and programs to:
- Promote effective Project and Program Management practices,
 - Honor volunteerism,
 - Achieve positive results for Business, Government, and Educational environments,
 - Share exceptional practices,
 - Engage our communities, and
 - Make connections through social interactions and state-of-the-art technology.



2009 Key Objective

- PMIWDC is a volunteer organization
- This year our theme will focus on enjoying our service to the board (have fun!) and :

**Celebrate the Service of
our Volunteers!**



Strategic Initiatives

- Professional Alliances
 - WIT (Women in Technology)
 - IIBA (International Institute of Business Analysts)
 - ABPMP (Association of Business Process Management Professionals)
 - APLN (Agile Project Leadership Network)
 - NAMGC (National Association of Minority Government Contractors)



PDU/Networking Opportunities

- Quarterly DC Breakfasts
- Various Luncheon Venues (Chantilly, Fair Lakes, Fairview Park, Fauquier County, Frederick, M2D2, McPherson Square, Quantico, Skyline, Tyson's, Alexandria (USPTO), DeVry)
- Various Communities (CIA, DOL, DIA, FAA, FBI, IRS, USMS)
- PMP/CAPM Exam Prep Courses
- Webinars
- Chapter to Chapter Program



PDU/Networking Opportunities

- Monthly PMTools and Dinner Meetings
(also available online)
- Seminars
- Membership Networking Events
- Career Day – October 16, 2009
- Pilot Dinner Meeting – November 4,
2009



PDU/Networking Opportunities

- Volunteering
 - Volunteer Leadership Sessions
 - Global Congress; NA Leadership Meeting
 - Region 5 Leadership Meeting
 - Annual Volunteer Recognition Dinner
- PMIWDC on Linked-In



Scholarship Programs



- **PMIWDC Academic Scholarship - Deadline June 1**
- **George Patton Memorial Scholarship Program**
 - Spring Patton Scholarship - Deadline March 31
 - Fall Patton Scholarship - Deadline September 30
- **PMIWDC - UMT Scholarship Program**
 - UMT-PMIWDC Non-Academic Scholarship - Deadline January 31
 - UMT-PMIWDC Academic Scholarship - Deadline August 31



PMIWDC Academic Scholarship



The PWIWDC Academic Scholarship was created to promote and further academic and professional development education in project management. It provides the recipient a total of \$2000 for pursuing a for-credit education in project management at qualifying institutions: The scholarship is administered through PMI's Educational Foundation.

- American University
- George Mason University
- George Washington University
- University of Maryland
- University of Virginia
- Virginia Tech



Patton Scholarship



The Patton Memorial Scholarship program is open to any Washington, D.C. chapter member planning to attend a project management course provided by a PMI Registered Education Provider (REP), with the exception of members holding elected or appointed offices.

- Contact hours for non-academic education in project management to qualify for the Project Management Professional (PMP) or Certified Associate in Project Management (CAPM) exam.
- Admission to a PMP or CAPM exam preparation course.
- Professional Development Units (PDUs) required for maintaining PMP certification.



UMT Scholarship



To promote and further academic and professional development education in project management, the UMT offered a non-academic scholarship to the PMIWDC membership that enables the recipient to take up to \$2,000 worth of online UMT courses.

These scholarships will enable the recipients to take up to \$2,000 worth of online courses at the University of Management and Technology to support their needs in academic or professional development education in project management. The scholarships are open to all PMIWDC members, with the exception of members holding elected or appointed offices.



Job Opportunities

Members can post resumes at
<http://www.pmiwdc.org/jobs/>

Employers can post positions for a fee



Leadership



Recommended Reading

- “*Up the Organization: How to Stop the Corporation from Stifling People and Strangling Profits*” by Robert C. Townsend and Warren Bennis
- “*Good to Great: Why Some Companies Make the Leap, and Others Don’t*” by Jim Collins
- “*Winning*” by Jack Welch



Leadership



Recommended Reading

- “*John Adams*” by David McCullough
- “*Team of Rivals: The Political Genius of Abraham Lincoln*” by Doris Kearns Goodwin
- “*Eisenhower – Soldier and President*” by Stephen E. Ambrose



Three Keys

1. Focus on the broader good
2. Treat people with respect and build trust
3. Always persevere and overcome doubt



The Broader Good



Decisions should be based on the success of the organization, not the individual.

Good examples:

- Avis Rent-a-Car
- Tylenol



The Broader Good



Decisions should be based on the success of the organization, not the individual.

“Not so good” examples:

- Westco Fruit and Nut Company, Inc.
- Bethlehem Steel Company



The Broader Good

Success for the entire organization, leads to success in the community.

- Jack Welch and GE
- Bill Gates and the B&MGF



Respect and Trust



We all know people we don't like working with....think about why....

- Kill them with kindness
- Treat others with respect and trust, regardless of their position, and they will eventually respect your decisions



Respect and Trust



It's not always about who is the most qualified....being difficult to work with will get you nowhere.

Always be careful with the words you use...

Look for opportunities to thank and reward people....



Persevere and Overcome Doubt

Persistence prevails when all else fails

- Dwight Eisenhower
- John Adams
- Colin Powell
- Abraham Lincoln



Persevere and Overcome Doubt

Lincoln: Lost job in 1832.
Defeated for state legislature in 1832.
Failed in business in 1833.
Elected to state legislature in 1834.
Sweetheart died in 1835.
Had nervous breakdown in 1836.
Defeated for Speaker in 1838.
Defeated for nomination for Congress in 1843.
Elected to Congress in 1846.
Lost re-nomination in 1848.
Rejected for land officer in 1849.
Defeated for U.S. Senate in 1854.
Defeated for nomination for Vice President in 1856.
Again defeated for U.S. Senate in 1858.
Elected President in 1860.



Persevere and Overcome Doubt



Managing doubts – yours as well as others...

Knowing when doubts should be
concerns.....

Knowing how to overcome all doubts...will
get you everything you want in life.



Questions?