



**Welcome to the Land
of Risk...**

Strangers in a Strange Land

- Learning the “lay of the land”
- Est-ce que vous comprenez la langue?
- Building alliances
- Accepting a new culture

YOU LEAVE TOMORROW



The Risk Environment

- You set the tone
- You steer the process
- You set the path
- You *make* the environment



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Which Step Do You Do Well?

- Planning
- Identification
- Qualification
- Quantification
- Response Development
- Response Control



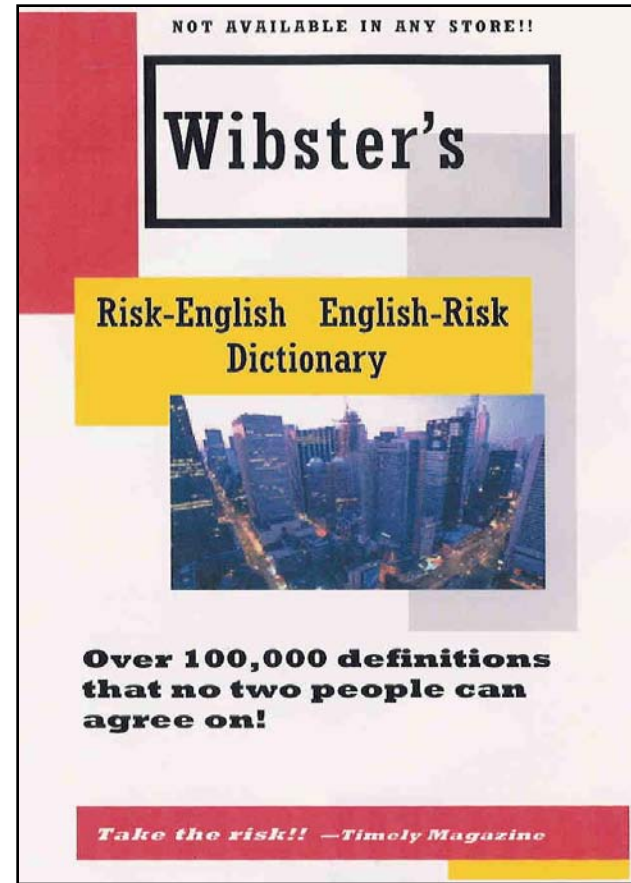
Then Take that ROAD!! (But enjoy a side-trip, too)

- Build from what you do well...
- Share the knowledge
 - CSM
 - Brainstorms
- But beware the deer!



Risk Linguistics

- Parlez-vous RISK?
 - Issue
 - Symptom
 - Trigger
 - Contingency
 - Fallback
 - Workaround



Language Issues



- Beyond terms
- Interpretation
 - Probability
 - Impact
- Dialect

7 DAYS LATE....?

First Steps to Metrics

- Thresholds of pain...
 - Cost
 - Schedule
 - Customer concerns
 - Politics



“...soon we’ll be sliding down the razor blade of life...” -Tom Lehrer

Risk Alliances

- Approach
- Language
- Thresholds

Can we tolerate the same risks?

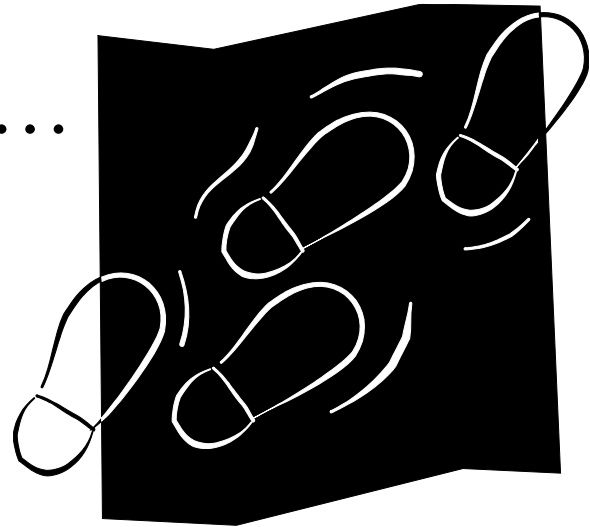


Do we speak the same language?

Are we providing the same product consistently?

Starting Today...

- Pick one tool...
- Establish one term...
- Investigate one threshold...
- Create one ally...



**Thanks! And thanks for inviting me to Fair
Lakes!**

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